



## Budget Expenditures

ACCOUNT	Actual FY17	Proposed FY18	Amended FY18	Proposed FY19	% Change
51200 - Regular Salaries	172,814.92	217,000.00	214,165.00	227,000.00	6%
513000 - Other Salaries & Wages	15,334.00	0.00	0.00	0.00	0%
51400 - Overtime	735.00	2,000.00	2,000.00	2,000.00	0%
51500 - Special Pay	11,000.00	6,000.00	8,835.00	6,000.00	-32%
52100 - FICA	14,730.99	16,167.00	16,167.00	17,510.00	8%
52200 - Retirement Contributions	10,480.98	15,000.00	15,000.00	22,708.00	51%
52207 - Health Insurance	25,892.62	44,000.00	44,000.00	44,000.00	0%
52208 - Dental Insurance	1,084.70	1,500.00	1,500.00	1,500.00	0%
52300 - Life Insurance	550.58	1,000.00	1,000.00	1,000.00	0%
52400 - Workers Comp	1,259.00	2,500.00	2,500.00	2,500.00	0%
52500 - Unemployment Insurance	1,252.66	2,000.00	2,000.00	2,000.00	0%
53100 - Professional Services	10,674.45	20,000.00	18,000.00	20,000.00	11%
53200 - Accounting & Auditing	5,220.00	11,000.00	11,000.00	23,500.00	114%
53400 - Other Contractual	32,485.88	40,000.00	40,000.00	10,000.00	-75%
53401 - Other Contractual Promotion		126,000.00	126,000.00	171,400.00	36%
54000 - Travel Per Diem Staff	14,799.72	17,500.00	17,500.00	23,000.00	31%
54001 - Travel Per Diem Non-Staff	4,724.80	8,000.00	8,000.00	8,000.00	0%
54100 - Communications	6,956.02	8,000.00	9,000.00	8,000.00	-11%
54200 - Postage & Freight	11,343.48	15,000.00	17,000.00	22,000.00	29%
54300 - Utility	5,515.75	5,500.00	6,500.00	6,500.00	0%
54400 - Rentals & Leases	33,478.32	41,000.00	41,000.00	41,000.00	0%
54500 - Insurance	7,791.27	13,000.00	13,000.00	8,500.00	-35%
54600 - Repair & Maintenance	4,886.62	5,000.00	8,000.00	5,000.00	-38%
54700 - Printing & Binding	43,330.98	90,000.00	75,000.00	75,000.00	0%
54800 - Promotional Activities	1,567,099.15	787,833.00	787,833.00	750,000.00	-5%
54900 - Other Current Charges	2,312.35	9,000.00	16,000.00	15,000.00	-6%
55100 - Office Supplies	268.17	3,000.00	3,000.00	2,500.00	-17%
55200 - Operating Supplies	8,593.07	15,000.00	15,000.00	15,000.00	0%
55400 - Books, Pubs, Memberships	16,317.31	20,000.00	23,000.00	35,000.00	52%
55500 - Training	245.00	7,000.00	7,000.00	7,000.00	0%
55900 - Depreciation	532.50	0.00	0.00	0.00	0%
56200 - Buildings & Land	0.00	0.00	0.00	413,301.00	0%
56400 - Machinery & Equipment	0.00	3,000.00	3,000.00	3,000.00	0%
55700 - Operational Reserve for Continger	0.00	45,000.00	45,000.00	82,682.00	84%
<b>Total Expenses</b>	<b>2,031,710.29</b>	<b>1,597,000.00</b>	<b>1,597,000.00</b>	<b>2,071,601.00</b>	

## BUDGET REVENUE

	FY17	FY18	FY19
Tourism Revenue	1,255,000.00	1,407,000.00	1,482,000.00
Penalties			3,000.00
Interest			10,600.00
Cash Carry Forward	800,000.00	190,000.00	663,300.00
Anticipated Revenue	2,055,000.00	1,597,000.00	2,158,900.00
Less Co - Attorney			5,087.00
Less Co - Admin			37,752.00
Less Clerk Finance			44,460.00
			2,071,601.00

### Notes of significant change:

53200 - Accounting & Auditing - Initial years had minimal transactions to consider during audit. Operational years require more extensive auditing process and the firm increased accordingly. Likewise the City and DPC memorialized an agreement for City services at \$13,500.

53400 - Other Contractual - Reduced to isolate operating from marketing contracts.

53401 - Other Contractual Promotion - Increased to isolate necessary marketing contracts.